

# Catalogue report

LUT School of Business and Management

## Master's Programme in Strategic Finance and Business Analytics (MSF)

### MASTER'S PROGRAMMES IN BUSINESS ADMINISTRATION

This Study Guide includes the degree structure and curriculum of the master's programme in Strategic Finance and Business Analytics (MSF).

- Master of Science in Economics and Business Administration, M.Sc.(Econ. & Bus.Adm.), 120 credits, duration 2 years.
- Higher university degree, gives eligibility to scientific doctoral studies.

The aims and content of Master's studies in Business Administration in Lappeenranta University of Technology are based on the university's strategic focus areas – especially sustainable value creation.

### LEARNING OUTCOMES OF THE MASTER'S PROGRAMMES IN BUSINESS ADMINISTRATION

The aims and content of Master's studies in business administration in Lappeenranta University of Technology are based on the university's strategic focus areas – especially sustainable value creation.

The aim of the Master's studies is to provide students with wide-ranging skills and knowledge to work in management positions in business. Students who complete the degree also possess the knowledge, skills and mindset needed for postgraduate studies. In other words, the Master's degree helps the graduate to respond to the growing professional requirements of industries and also lays a foundation for doctoral studies in business administration.

Students are able to influence the contents of their studies by making choices based on their own strengths, interests and goals. The learning outcomes of the Master's programmes are of the same academic level but different in content and can be found on the degree structure page.

The learning outcomes of the Master's Programmes in Business Administration: Graduated student

- is a competent expert in his/her field
- is able to apply scientific knowledge and methods in practice
- is able to integrate different fields and views of business administration
- is a productive and responsible teamplayer and
- has a global point of view to business.

## Degree structures

The Master's programme in Strategic Finance and Business Analytics combines the disciplines of strategic finance and business analytics to offer students an interesting and a relevant skillset for working in an international business environment in various management positions. The content of the program is based on the theories and concepts of financial economics and corporate finance and on practice-oriented decision-making skills and analytics know-how that help to build a sound base for a career in financial management and decision-making. Industry collaboration is a part of our curriculum.

The program encourages students to take advantage of the international academic partnership network of the LUT School of Business and Management. Our graduates will fit into the finance and management teams of the global corporations, as well as the local SMEs.

After completing the MSF programme the students will be able to:

- describe and examine main theories and concepts of finance and international financial markets
- understand the supporting role of information technology in business and in decision-making and evaluate possibilities to use information technology in business development
- demonstrate analytical financial and business skills in practice
- conduct an independent scientific research project, report and present it professionally

## Master's Programme in Strategic Finance and Business Analytics 2017-2018 (MSF)

Degree structure status: published

Academic year: 2017-18

Beginning date of the academic year: 01.08.2017

### Complementary studies

**Complementary studies** must be completed in addition to the actual Master's level studies in business administration. They are not included in the Master's degree.

**Important!** Students who have received their education in Finnish or Swedish must demonstrate in studies included in education for a lower or higher university degree that they have attained proficiency in Swedish required by decree (Government Decree on University Degrees, 6§). If the required proficiency in Swedish has not been demonstrated in a previous degree, it must be demonstrated in studies at LUT in addition to other complementary studies. However, this is not required of students who have been educated in a language other than Finnish or Swedish or who have been educated abroad. This rule applies to all degree programmes.

#### Students, who have graduated as B.Sc. (Econ. & Bus. Adm.) in Finland:

A130A0050 Introduction to Studies of Economic Sciences for Master's Students, 3 ECTS cr

A350A0250 Multivariate and Econometric Analysis Methods 6 ECTS cr

**All other students** study in addition also the course:

A350A0050 Business Research Methods, 6 ECTS cr.

### Core Studies (min 48 cp)

KaMSF1: MSF Core Studies, 48 - 54 cp

*Obligatory studies 30 cr*

A220A0000: Financial Econometrics, 6 cp

A220A0101: Derivatives and Financial Risk Management, 6 cp

A220A0200: International Financial Management, 6 cp

A220A0600: Banking and Insurance Finance, 6 cp

A220A0650: Financial Theory and Valuation, 6 cp

*Elective, min 18 cr*

A130A2200: Internship for Master's Programmes, 2 - 6 cp

A210A0200: Empirical Strategy Research, 6 cp

A210A0702: New Venture Management, 6 cp

A220A0400: Empirical Research in Finance, 6 cp

A350A0111: Strategy Project, 6 cp

A350A0500: Sustainable Strategy and Business Ethics, 3 cp

A365A0711: Accenture Case Workshop, 3 cp

CS30A1655: Advanced Course in Strategic Management, 6 cp

## Academic Skills (min 6 cp)

KaMsfAs: Academic Skills of Master's in Strategic Finance and Business Analytics, 6 cp

*Academic Skills*

A365A0551: Master's Transferable Skills, 3 cp

A220A8500: Master's Thesis Seminar, Strategic Finance, 3 cp

## Specialisation Studies (min 36 cp)

KaMsfSs: Specialisation Studies, 36 cp

*Obligatory Specialisation Studies*

A210A0350: Real Options and Managerial Decision Making, 6 cp

A220A9000: Master's Thesis, Strategic Finance, 30 cp

## Specialised Minor Studies: Analytics for Finance (min 25 cp)

KaSOMAnFi: Analytics for Finance, 25 - 35 cp

*Obligatory studies*

A210A0601: Information Systems in Corporate Management and Decision-making, 6 cp

A220A0052: Investment and Business Analysis with Excel, 3 cp

A220A0752: Analytics for Business, 6 cp

BM20A5001: Principles of Technical Computing, 4 cp

*Minor electives*

A220A0550: Advanced Decision-making, 6 cp

BM20A6500: Simulation and System Dynamics, 6 cp

CS38A0020: Optimization in business and industry, 6 cp

CS30A1372: Creative Design and Problem Solving, 6 cp

CS30A1391: Systems Engineering, 6 cp

## Language Studies (min 5 cp)

Foreign language (not English) Please see:

<https://www.saimia.fi/en-fi/studies/study-information/language-centre>

## Free Elective Studies

# Course descriptions

## Descriptions of courses and study modules included in the degree structures

### **KaMSF1: MSF Core Studies, 48 - 54 cp**

**Validity:** 01.08.2016 -

**Form of study:** Major studies

**Type:** Study module

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

No course descriptions.

*Obligatory studies 30 cr*

### **A220A0000: Financial Econometrics, 6 cp**

**Validity:** 01.08.2011 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Jan Stoklasa

**Note:**

Additional requirements for doctoral students: read Mikosch, T., Kreiß, J., Davis, R. A., & Andersen, T. G. (2009). Handbook of Financial Time Series. Springer eBooks – selected part(s) after consulting with the teacher in charge, term paper will be written by the student on the selected advanced topic.

**Year:**

M.Sc. (Econ. & Bus. Adm.) 2

**Period:**

1

**Teaching Language:**

English

**Teacher(s) in Charge:**

D.Sc. (Tech.) Jan Stoklasa

**Aims:**

At the end of this course a student is expected to have a concise overall understanding of the mechanisms behind the econometrics models covered in the course so that he/she:

- Is able to describe the main ideas of the models and methods and assess the appropriateness of their use in specific application cases, incl. the testing of assumptions of the models
- Is capable of formulating the main questions of his/her empirical research in terms of the econometrics models and their parameters
- Is able to select appropriate methods for the given practical application in financial data analysis and construct appropriate econometrics models and assess their quality
- Is able to design econometrics models for financial data prediction (in case of time series)
- Is able to interpret the outputs of the econometrics models in the context of financial data analysis

- Is able to use the methods and their outputs to explain phenomena in financial data and to assess hypothesis concerning financial data
- Is able to utilize the models in financial theory building and assessment as well as in time series analysis and prediction and financial data analysis in general.
- Is able to implement the designed econometrics models in MATLAB using its econometrics package. The models covered in this course include for example:  
Classical linear regression models, univariate time series models, ARMA processes, multivariate time series models, models for simultaneous equations systems, vector autoregressive (VAR) model, ARCH and GARCH-type models.

**Contents:**

This course deepens students' knowledge on empirical research methods in financial econometrics. The focus is on the empirical techniques used most often in the analysis of financial markets and how they are applied to actual market data. The course is designed to give advanced-level (Master) knowledge of financial econometrics – that is to provide sufficient insight in the financial econometrics models and hypothesis testing and practical experience with building models for financial econometrics in MATLAB. The course covers four different areas in econometrics: 1) univariate and multivariate statistical analyses, 2) time series models, 3) modeling volatility and correlation, 4) modeling long-run relationships in financial markets. The students will use MATLAB econometrics package to run analyses.

**Teaching Methods:**

Lectures & exercises: 36 h, period 1. Preparation for lectures and exam: 64 h, period 1. home assignments: 60 h, period 1. Total workload: 160 h.

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade 0-5, on the basis the exam (50%) and home assignments (50%). Students are required to achieve 50 percent of the maximum points in both.

**Course Materials:**

1. Brooks, Chris: Introductory econometrics for finance. Cambridge, 2002 or newer (Text book) 2. Handouts in class and all additional material required by the lecturer 3. MATLAB materials available on the mathworks www-site

**Prerequisites:**

Required: BM20A4301 Johdatus tekniseen laskentaan or BM20A5001 Principles of technical computing Compulsory bachelor's level courses in finance and economics.

**Places for exchange-students? (Yes, number/No):**

No

**Places for Open University Students?(Yes, number/No):**

No

**A220A0101: Derivatives and Financial Risk Management, 6 cp**

**Validity:** 01.08.2014 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Eero Pätäri

**Year:**

M.Sc. (Econ. & Bus. Adm.) 2

**Period:**

1

**Teaching Language:**

English

**Teacher(s) in Charge:**

Professor, D.Sc. (Econ. & Bus. Adm.) Eero Pätäri

**Aims:**

The aim of the course is to deepen the students' knowledge about the use of derivatives for hedging purposes. At the end of the course a student is expected:

- to understand the interrelationships of spot markets and derivative markets and their arbitrage relations
- to understand the internal arbitrage relations within the derivative markets
- to be able to form and implement the optimal hedging strategy for different hedging needs (including the choice of the most appropriate derivative for the particular purpose)
- to be familiar with the standard methods of derivative pricing and to be able to apply these methods in the pricing of exotic derivatives
- to know the principles of risk management practices of derivative market makers
- to know the basic methods of Value at Risk calculations
- to understand the practices followed in credit risk management and the causality between default risk and the risk premium of fixed-income securities
- to know the most commonly used credit derivatives

**Contents:**

Pricing of standard derivatives (i.e. forwards, futures, swaps and options), hedging strategies and practices. Value at Risk, credit risk management, credit derivatives. Applied methods for pricing of exotic derivatives, risk management practices of derivative market makers.

**Teaching Methods:**

Video lectures and class exercises 18 + 18 h, preparation for class exercises 54 h. Written exam and preparation for the exam 70 h. Total workload for the student 160 h.

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Graded 0 – 5 on the basis of the exam and exercise performance. Evaluation 0-100 points, written exam 90–100% and exercises 0–10% depending on the student's activity in exercises.

**Course Materials:**

1. Hull, John C.: Options, Futures, and Other Derivatives, 2006 or newer edition. 2. Lecture handouts.

**Prerequisites:**

Only for the second-year MSF students or other M.Sc. students that have comparable financial skills

**Places for exchange-students? (Yes, number/No):**

No

**A220A0200: International Financial Management, 6 cp**

**Validity:** 01.08.2011 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Sheraz Ahmed

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1

**Period:**

1

**Teaching Language:**

English

**Teacher(s) in Charge:**

Associate Professor, D.Sc. (Econ. & Bus. Adm.) Sheraz Ahmed

**Aims:**

After successful completion of the course, the student will be able to:

- understand the challenges concerning different legal environments, tax considerations and business risks faced by MNC's
- understand the structure and functions of MNCs
- analyze country level risks and international capital flows
- measure the relationship between exchange rates and macro-economic determinants of forex market
- assess the impacts of exchange rates on the profitability, growth, capital structure and valuation of MNCs
- calculate the foreign exchange exposure and risks of conducting international business
- develop unique business idea of an MNC and design it's international business strategies
- work in multinational teams.

**Contents:**

The course is designed to provide advanced-level (Master) knowledge of multinational financial management. The course covers four different areas in international financial management: 1) The International financial environment, 2) exchange rate behavior and determination of currency exchange rates, 3) exchange rate exposures and risk management, and 4) long-term asset and liability management of large MNCs.

**Teaching Methods:**

Lectures: 24 h, Home assignments: 32 h, Term paper writing: 32 h, Preparation for lectures/quizzes and exam: 72 h. Total workload: 160 h.

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade 0-5 on the basis of 100 points. Written Exam: 60 %, Home assignments and Quizzes: 20 %, Term paper: 20 %. Minimum passing criteria is 50 % of the points in term paper and exam.

**Course Materials:**

1. Madura and Fox: International Financial Management, European edition 2. Handouts in class and all additional material required by the lecturer

**Prerequisites:**

Completed bachelor's level (B.Sc.) courses in finance and/or economics.

**Places for exchange-students? (Yes, number/No):**

Yes, 20.

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.

**A220A0600: Banking and Insurance Finance, 6 cp**

**Validity:** 01.08.2014 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Mikael Collan

**Note:**

Multiple lecturers including visitors

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1

**Period:**

4

**Teaching Language:**

English

**Teacher(s) in Charge:**

Professor, D.Sc. (Econ. & Bus. Adm.) Mikael Collan

**Aims:**

Learning outcomes: This course provides an introduction to theoretical and applied issues related to banking and insurance underwriting. By the end of the course, students will have a general knowledge of the following topics:

- The role of banks in the economy
- Central banking and bank regulation
- Business lines and risk management in banking
- Insurance underwriting, risks and insurances, insurance pricing
- International bank-like organizations (IMF, World Bank, BIS, and others)
- Other, modern lending practices such as peer-to-peer financing and crowd funding
- Emerging markets´ financial systems and banking issues

**Contents:**

Core content: The content of the course consists of selected theories and applications related to banking and insurance underwriting. The topics include the role of banks in the economy, especially as providers of liquidity and payment services, transforming assets, managing risks, processing information, and monitoring borrowers – with an international perspective. Additional content: Introduction to central banking and bank regulation as well as basic concepts of risk and insurance. International financial players (IMF, World Bank, BIS, and others) Special content: The course provides an overview of selected management and monitoring tools used by banks and insurance companies, peer-2-peer financing and crowd funding. Investment banking related valuation.

**Teaching Methods:**

Lectures 24 h, independent reading assignments, exercises and preparation for lectures 56 h. Written exam and preparation for the exam 80 h. Total workload 160 hours.

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

Yes

**Assessment:**

Grade 0-5, evaluation 0-100 points, written exam 100%. Most likely there will be a possibility to do a report for partial fulfillment of the course requirements.

**Course Materials:**

Course book(s), Lecture material, Additional readings – majority of the materials will be available on the Moodle

**Prerequisites:**

Only for the students accepted for the Master's Degree Programmes (Accounting, Strategic Management, and MSF).

**Places for exchange-students? (Yes, number/No):**

No

**A220A0650: Financial Theory and Valuation, 6 cp**

**Validity:** 01.08.2014 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Sheraz Ahmed

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1

**Period:**

3

**Teaching Language:**

English

**Teacher(s) in Charge:**

Associate Professor, D.Sc. (Econ. & Bus. Adm.) Sheraz Ahmed

**Aims:**

After successful completion of this course, the student will be able to:

- demonstrate advanced level skills in describing corporate finance theories
- understand the determinants of financing needs and optimal capital structure
- analyze the investment strategies and payout strategies of corporations
- perform valuation of corporate debt and equity under uncertainty
- recognize key issues related to agency theory and information asymmetry
- evaluate the empirical aspects of corporate finance and asset valuation

**Contents:**

This course introduces the core theory of modern corporate finance and financial management, with a focus on capital markets and investments. The course presents the insights of corporate finance theory emphasizing on the application of theory in real time financial decisions. Topics include functions of capital markets, risk-return tradeoff, asset valuation (fixed-income securities & common stocks), capital budgeting, capital structure and cost of capital, investment policy, dividend policy, agency theory, and theory of efficient markets.

**Teaching Methods:**

Lectures 24 h, Preparation for lectures, quizzes and exam 80 h, Home assignments 28 h, Term paper 28 h. Total workload 160 h.

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade 0-5 on the basis of 100 points. Exam: 60 %, Term paper: 20 %, Assignments and quizzes: 20 %. Students are required to get 50 % of the maximum points in term paper and exam.

**Course Materials:**

1. Ross S.A., Westerfield R.W. and Jaffe J: Corporate Finance, McGraw Hill Higher Education. (chapters specified by lecturer)
2. Copeland T.E., Weston J.F. and Shastri K: Financial theory and corporate policy. Pearson Education Inc. (chapters specified by lecturer).
3. All additional material distributed by the lecturer.

**Prerequisites:**

A210A0000 – Arvopaperimarkkinaoikeus (Basics of Securities Markets), A250A0100 - Finanssi-investoinnit (Investments) OR similar bachelor's level (B.Sc.) courses in accounting and finance.

**Places for exchange-students? (Yes, number/No):**

Yes, 12.

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.

*Elective, min 18 cr*

**A130A2200: Internship for Master's Programmes, 2 - 6 cp**

**Validity:** 01.08.2016 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Note:**

This course concerns students in MIMM, MSF, MSIS and MSM master's programmes. Registration for the course directly to the teacher any time during the academic year but before the planned practical training. The instructions for the training are given by the teacher. NB! Bachelor's and Master's degrees can include a total of 12 credits of practical training. The student can divide the credits in both of the degrees or the training can be included in its entirety in one of the degrees. However, in Master's degrees, maximum of 6 ECTS credit are acceptable as electives in core studies, and extra ECTS credits can be accepted in electives in Master's degrees. The student is free to find a suitable company / organization of his/her choice. The planned internship (organization, time, content, tasks) needs to be agreed by the internship coordinator in advance. It is advisable that Master's programmes' students would have an international element in their internships. Only the internship, which the student does during his/her studies at LUT, is acceptable.

The internship can be accepted only if the working hours are an average of 10 hours per week.

Student cannot apply for credits both for internship and for Project Work Course (A130A1000) from the same practical training.

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1-2

**Period:**

1-4

**Teaching Language:**

English

**Teacher(s) in Charge:**

Please see UNI-portal: <https://uni.lut.fi/en/web/lut.fi-eng/internship> (UNI-portal > Degree Programmes > Business Administration > Instructions > Internship).

**Aims:**

The aim of the internship for Master's Programmes is to provide the students an opportunity to put their theoretical knowledge into practice, and to build networks in the job market. The student applies the knowledge learned in the university studies to complete the work tasks in a target organization. The student also develops skills in order to apply knowledge in his/her future career. In addition, the student gains new experience-based knowledge that can be utilized in studies, for example in assignments and in Master's Thesis.

**Contents:**

Applying previously learned knowledge, Gaining experience-based knowledge, Writing a report.

**Teaching Methods:**

The practical training period in the target company 4 – 12 weeks, writing of the report (2-3 pages). Periods 1 – 4. Total workload in study hours 52 – 160 h (in work hours 160 – 480 h). See UNI-portal for instructions and further information: UNI-portal > Degree Programmes > Business Administration > Instructions > Internship.

**Assessment:**

Accepted / failed, report 100%.

**Course Materials:**

See UNI-portal for instructions: UNI > Degree Programmes > Business Administration > Instructions > Internship.

**Prerequisites:**

Bachelor's studies. For MIMM students: A330A0300 Strategic Global Marketing Management; A330A0251 Internationalization of the Firm; A350A0300 Technology and Innovation Management. For MSF students: A220A0200 International Financial Management; A220A0650 Financial Theory and Valuation; A220A0101 Derivatives and Financial Risk Management. For MSM students: A310A0101 Strategic Supply Management

**Places for exchange-students? (Yes, number/No):**

No

**Places for Open University Students?(Yes, number/No):**

No

**A210A0200: Empirical Strategy Research, 6 cp**

**Validity:** 01.08.2011 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Kaisu Puumalainen, Päivi Maijanen-Kyläheiko

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1-2

**Period:**

3-4

**Teaching Language:**

English

**Teacher(s) in Charge:**

Professor, D.Sc. (Tech.) Kaisu Puumalainen

**Aims:**

After taking the course the student

- knows the basic empirical application types and theories of strategy research
- is familiar with the evolution, state-of-the art and future directions of research within four different central themes of empirical strategy research
- can independently select a specific theme related to strategy, technology or innovation research and conduct a critical and systematic literature review on this theme
- collect and analyze empirical data around this theme, and subsequently report, interpret and evaluate the results and their practical and theoretical implications

**Contents:**

Core content: Four specific themes of strategy research: empirical testing of main theories, research strategies and designs and main results. The themes may include e.g. resource-based view, strategic orientations, innovation and sustainable competitiveness of the firm. The themes are related to current research projects, and may vary each year.

Additional content: measurement of firm performance, specific methods of empirical research, e.g. event study, social network analysis.

Special content: important authors and publication forums of empirical strategy research.

**Teaching Methods:**

Lectures 18 h , exercises 6 h and independent preparation for lectures + writing article reviews 40 h, 3rd period Exercises 6 h, team assignment + preparing the presentation 78 h, seminar 12 h, 4th period Total workload 160 h.

**Suitability for doctoral studies (Yes/Leave empty):**

Yes

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade 0-5, evaluation 0-100 points. Article reviews 40% Written seminar report 40% Oral presentation of seminar assignment 20%

**Course Materials:**

Collection of articles

**Prerequisites:**

Multivariate and econometric analysis methods or Quantitative research methods, recommended Basic course in econometrics

**Places for exchange-students? (Yes, number/No):**

Yes, 5

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.

**Related to:**

to sustainability

**A210A0702: New Venture Management, 6 cp**

**Validity:** 01.08.2016 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Antero Tervonen

**Note:**

The course is an advanced level course, but it can also be placed in bachelor's studies. Course enrollment via WebOodi by 12.9.2017. Course is carried out in cooperation with several courses of Mechanical Engineering and Electrical Engineering Degree Programmes. The number of participants is limited to 30 (own quotas for Business Administration students and Industrial Engineering and Management students; the final selection is made mainly based on success in studies).

**Year:**

B.Sc. (Tech.) 2-3, B.Sc. (Econ. & Bus. Adm.) 2-3, M.Sc. (Tech.) 1-2, M.Sc. (Econ. & Bus. Adm.) 1-2

**Period:**

1-4

**Teaching Language:**

English

**Teacher(s) in Charge:**

University Lecturer, D.Sc. (Tech.) Antero Tervonen

**Aims:**

By the end of the course, students will be able to

- apply the skills and knowledge accumulated from previous courses into practice,
- plan and manage implementation of different business operations,
- manage and organize business as a whole and act as a manager,
- create various business and management documents and reports,
- communicate issues about the project with other firm members.

**Contents:**

Recruited business experts together with engineering experts (= mainly mechanical engineering students) form virtual firms (= small groups) with 10-20 individuals and develop elements of business activity around their product idea.

The entire staff of the firm is self-organized and takes care of the establishment of the virtual firm. Business experts formulate a business plan and financial plan in cooperation with engineering experts of the firm. The tasks of business experts also include planning of various business activities, implementing those activities and reporting: management, financial management, cost accounting, budgeting, finance, marketing, supply chain management and logistics in cooperation with product planning and manufacturing.

The board (= the teachers of different accompanied courses and a business mentor outside the university) supports firm operations. As the operations proceed (= during the academic year) several board meetings (= steering meetings) will be arranged. The goal is that the firms will have a real prototype of their product idea ready by the end of the first year of operations.

**Teaching Methods:**

Board steering sessions (= introductory lectures) 2 h, 1st period. Board steering sessions 6 h and the board meetings 3 h, 2nd period. Board steering sessions 2 h and the board meetings 4 h, 3rd period. Board steering sessions 2 h and the board meetings 2 h, 4th period. Independent project work by the staff of the virtual firm (the staff mainly defines working schedules, practices and responsibilities by itself) 139 h, 1st-4th periods. Total workload 160 h.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade 0-5, evaluation 0-100 points; project work 80 % (includes internal activities of the virtual firm, different written assignments of the business experts and performance in board meetings), peer review by the members of the firm 20 %.

**Course Materials:**

Material of the steering occasions of the board (= lecture notes). Material sought by the staff of the virtual firm.

**Prerequisites:**

The basic studies of bachelor's degree in Business Administration or bachelor's degree in Industrial Engineering and Management

**Limitation for students? (Yes, number, priorities/Leave empty):**

Yes, 30, based on success in studies.

**Places for exchange-students? (Yes, number/No):**

No

**Places for Open University Students?(Yes, number/No):**

No

**Related to:**

to sustainability

**A220A0400: Empirical Research in Finance, 6 cp**

**Validity:** 01.08.2013 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Sheraz Ahmed

**Note:**

This course is strictly for final year master degree students. Pre-requisites must be completed before taking part in this course. Basic knowledge of SPSS, MATLAB or any other statistical software is required.

**Year:**

M.Sc. (Econ. & Bus. Adm.) 2

**Period:**

2

**Teaching Language:**

English

**Teacher(s) in Charge:**

Associate Professor, D.Sc. (Econ. & Bus. Adm.) Sheraz Ahmed

**Aims:**

After successful completion of this course, the student will be able to:

- interpret the results of recent and relevant research in finance
- extend and deepen his/her knowledge in the areas of empirical asset pricing and corporate finance
- select appropriate models and techniques to answer questions related to finance and business analytics
- develop a research plan on an empirical topic for master thesis in strategic finance and business analytics
- undertake and present a data analysis project, interpret its results and explain the robustness

**Contents:**

This advanced level course provides overview of the quantitative methods used in empirical research in finance. An important part of this course is to review the empirical literature on classical as well as recent topics in Finance. Main topics to cover during the course are: asset pricing models, volatility modelling, impact of macroeconomic indicators on stock markets returns and volatility, corporate finance, investments, mergers and acquisitions, ownership structure, payout policy, corporate governance, financial accounting and earnings disclosures. The statistical techniques include linear and non-linear models, event studies, panel data, time series and cross-sectional models and relevant specification tests in econometrics.

**Teaching Methods:**

Lectures 20 h, Presentation seminars 8 h, Literature review and preparation for presentation 26 h, Empirical project and preparation for presentation 40 h, Research proposal 66 h. Total workload 160 h.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade 0–5 on the basis of 100 points

- Summary of the selected research paper & presentation (20p)
- Empirical project & presentation (30p)
- Research proposal (50p)

**Course Materials:**

1. Brooks, Chris: Introductory Econometrics for Finance, Cambridge University Press.
2. Vaihekoski, M: Excel ja Rahoitusalan Sovellukset, WSOY
3. Baltagi, B.H.: Econometric Analysis of Panel Data, WILEY
4. All journals papers and additional material provided by the lecturer.

**Prerequisites:**

At least two of the following courses must be completed before taking this course: - A350A0250 Multivariate and Econometric Analysis Methods, - A220A0000 Financial Econometrics, - A220A0052 – Investment and Business Analysis with Excel

**Places for exchange-students? (Yes, number/No):**

No

**Places for Open University Students?(Yes, number/No):**

No

**A350A0111: Strategy Project, 6 cp**

Validity: 01.08.2016 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Hanna Salojärvi, Lasse Torkkeli

**Note:**

Replaces course A350A0110 Project course on Strategy and Business Models

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1

**Period:**

3-4

**Teaching Language:**

English

**Teacher(s) in Charge:**

Associate Professor, D.Sc. (Econ. & Bus. Adm.) Hanna Salojärvi

Associate Professor, D. Sc. (Econ. & Bus. Adm.) Lasse Torkkeli

**Aims:**

Learning outcomes:

1. To recognize the most commonly used strategic tools & frameworks.
2. To analyse the real-life situation and context of a given case organisation.
3. To select appropriate strategy tools and frameworks for the given case problem.
4. To apply the frameworks and tools of strategy and business models to provide a justified and concrete plan of action.
5. To be able to collaborate in teams.
6. To be able to carry out a project work in a given time-line.
7. To outline a professional written project report.
8. To communicate the findings and recommendations in a convincing, professional way.

**Contents:**

This course applies problem-based learning to a concrete strategy development task from a real case organization. Students work in groups with the given project that starts with a situational analysis and continues with both strategy development and business model description activities, resulting in a concrete strategic action plan for the organization. Each group gets individual coaching from a project supervisor. The course is organized in cooperation with Green Campus Innovations.

**Teaching Methods:**

21 h of pre-work in groups: returning a strategy tool –related presentation in Moodle, 8 hours of introductory seminar,  
 16 hours of seminars including final presentations of the projects to the representatives of the case organisations,  
 7 h of project coaching meetings with the project supervisor, Independent project work in teams: 100 h (finding literature, group meetings, Information gathering, analysis, writing the report) Written final report,  
 presentation of the project work (preparation 8 h). Total student workload: 160 h.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade 0-5, evaluation 0-100 points. Strategy tool pre-assignment: pass/fail. Max 100 points from project work. Grading of projects: 70 % supervisors, 30 % firm representative.

**Course Materials:**

Handout materials. Other material depending on the project work.

**Limitation for students? (Yes, number, priorities/Leave empty):**

Yes, 80. Priority is given to LUT M.Sc. level students in business administration.

**Places for exchange-students? (Yes, number/No):**

Yes

**Places for Open University Students?(Yes, number/No):**

No

**Related to:**

to sustainability

**A350A0500: Sustainable Strategy and Business Ethics, 3 cp**

**Validity:** 01.08.2013 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Laura Olkkonen, Karl-Erik Michelsen

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1

**Period:**

2

**Teaching Language:**

English

**Teacher(s) in Charge:**

Post-doctoral Researcher Ph.D. Laura Olkkonen  
Professor, Ph.D. Karl-Erik Michelsen

**Aims:**

This course concentrates on the topical phenomena and concepts related to the creation and development of sustainable strategy, shared value creation and business ethics in organisations. The concepts will be investigated both from the viewpoints of academic research and practical relevance. Students will learn to discuss and synthesize the recent literature, examine the links of contemporary topics to previous research and assess the practical relevance of the issues through concrete examples. The learning outcomes of the course are the following:

1. To assess the topics of sustainable strategy and business ethics in the firm level as well as within the broader institutional context from both academic and practitioner perspectives.
2. To discuss and debate on the conflicting perspectives of sustainability and ethics in business.
3. To be able to analyze the practical relevance of sustainable business strategy

**Contents:**

The content of the course is based on topical issues related to sustainable strategy and business ethics from different approaches.

The core content includes: - Basics of sustainability and ethics in business context - Recent trends and developments of sustainable strategy and corporate responsibility - Sustainability issues in the supply network - Key business ethics challenges

**Teaching Methods:**

In-class hours: 2. period: 12 hours of lectures; 12 hours of interactive theme sessions and seminars; and an interactive panel session with business and societal experts (4 hours).

Out-class hours: Preparation for the theme sessions and seminars: 12 h. Course assignment in groups 40 h. Total hours: 80 h.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

No written exam. Final grade 0-5. 100 points based on course assignment conducted in groups.

**Course Materials:**

Academic and practitioner-oriented articles on sustainability and business ethics. Readings list distributed in Moodle.

**Places for exchange-students? (Yes, number/No):**

Yes, 10

**Places for Open University Students?(Yes, number/No):**

Yes, 5

**Related to:**

to sustainability

**A365A0711: Accenture Case Workshop, 3 cp**

**Validity:** 01.08.2016 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Agnes Asemokha, Lasse Torkkeli

**Note:**

Maximum of 35 students, based on a pre-assignment. Teams are formed randomly at the beginning of the day. The best student groups will gain access to Accenture Apprentice network.

**Year:**

M.Sc. (Tech.) 1, M.Sc. (Econ. & Bus. Adm.) 1

**Period:**

Intensive week 9

**Teaching Language:**

English

**Teacher(s) in Charge:**

Associate Professor, D.Sc. (Econ. & Bus. Adm.) Lasse Torkkeli

MSc. (Econ. & Bus. Adm.) Agnes Asemokha

**Aims:**

After completing the course, the student will have the ability to apply case methodology (issue based problem solving) used by Accenture, in order to analyze real-life business cases, to evaluate possible solutions to strategic and managerial challenges, and to create professional presentations of the solution. The learning outcomes of the course are the following:

1. To identify the different stages of issue based problem solving case methodology
2. To apply the case methodology in practice to analyze problems
3. To deduce meaningful implications from real-life case issues
4. To construct a written summary of a methodology textbook
5. To organize a multi-cultural group in order to analyze a case problem in a brief amount of time
6. To evaluate possible solutions to a case problem.
7. To create a and present a professional consulting presentation
8. To argue for and to defend consulting recommendations to professional consultants
9. To judge the importance of sustainability in business management through case methodology.

**Contents:**

Issue based problem solving methodology, strategic decision-making, application of frameworks, presentation skills and group work

**Teaching Methods:**

8 hours of interactive seminars, intensive week 9. Preparation for workshop 18 h, 8 hours of interactive seminars. Written assignments 54 h. Total workload for student 80 h.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Accepted/Failed

**Course Materials:**

[http://www.ollisalo.net/koc/king\\_of\\_cases.pdf](http://www.ollisalo.net/koc/king_of_cases.pdf) <https://www.mindtools.com/> Hammond (1976). Learning by the case method. Harvard Business School material.

**Prerequisites:**

This workshop is targeted at students who have already completed their bachelor degree and are studying in masters' programmes in business administration, industrial engineering and management or computer science.

**Limitation for students? (Yes, number, priorities/Leave empty):**

Yes, 35

**Places for exchange-students? (Yes, number/No):**

Yes, 10

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.

**Related to:**

To sustainability

**CS30A1655: Advanced Course in Strategic Management, 6 cp**

**Validity:** 01.08.2016 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Samuli Kortelainen

**Note:**

The student who has completed the course CS30A1684 Advanced Course in Strategic Management can not include this course into the LUT degree.

**Year:**

M.Sc. (Tech) 2

**Period:**

3-4

**Teaching Language:**

English

**Teacher(s) in Charge:**

Post-Doctoral Researcher, D.Sc. (Tech.) Samuli Kortelainen

**Aims:**

Strategic management literature is a widely research topic, that has lead to a wide and many times confusing and even contradictory literature. In order to fully understand the current state of literature, the lens needs to be first turned to the history of different strategic schools. Therefore, the course starts from the roots of strategy management and then builds a comprehensive view to the current status of strategic management literature. After the successful completion of course the student has:

1. Comprehensive picture of the current state of strategic management theory o Understanding reasoning behind different strategic management theories
2. Understanding on the limitations and restrictions in current strategic management theory and their practical implications
3. Holistic view to current new themes linking strategic management theories to other industrial management disciplines

**Contents:**

1. Main schools of strategic management The course begins on looking at the development history of main strategic management schools, where the goal is to identify similarities and differences between different literature streams.
2. The challenges and criticism of current strategic management theories Although strategic management theories are widely applied, they are also subjected to wide range of criticism. The second part of lectures focuses on these critical aspects of strategic management.
3. Current development paths of strategic management theory Third part focuses on the various detailed development steps in strategic management literature to counter or point critical points in original theories.

**Teaching Methods:**

Lectures 18 h, in-class room exercises 10 h, seminarwork and presentation 50 h, preparation to exam 50 h. Total 128 h. Individual 24 h exam.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

Yes

**Assessment:**

0 - 5. Exam 50 %, exercise 50 %.

**Places for exchange-students? (Yes, number/No):**

Yes, 10

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.

## **KaMsfAs: Academic Skills of Master's in Strategic Finance and Business Analytics, 6 cp**

**Validity:** 01.08.2014 -

**Form of study:**

**Type:** Study module

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

No course descriptions.

### *Academic Skills*

#### **A365A0551: Master's Transferable Skills, 3 cp**

**Validity:** 01.08.2014 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Karl-Erik Michelsen

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1

**Period:**

1-2

**Teaching Language:**

English

**Teacher(s) in Charge:**

Professor Ph.D. Karl-Erik Michelsen

**Aims:**

The learning outcomes of the course are the following: -To understand the principles of scientific method and to know how relevant objective knowledge is produced. -To be able to read critically and write fluently academic text -To be able to design and organize independently a research project -To be able to set relevant goals and to work in multicultural teams

**Contents:**

The course covers the following themes: - What is science and what is scientific method - Academic argumentation - Scientific writing - Basics of project work and project management - Basics of team work

**Teaching Methods:**

Compulsory intensive lectures 4 hours total done in one day. No exceptions allowed. Four personal assignments each 20 hours of time. Total workload between 80 to 100 hours. Moodle is used in this course.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Final grade 0-5. Evaluated on scale 0 - 100 p. Lectures are compulsory, assignments each 1 - 25 points.

**Course Materials:**

Selected materials, available in Moodle.

**Prerequisites:**

Bachelor's Degree

**Places for exchange-students? (Yes, number/No):**

No

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.

**A220A8500: Master's Thesis Seminar, Strategic Finance, 3 cp**

**Validity:** 01.08.2014 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Sheraz Ahmed, Eero Pätäri, Mikael Collan, Jozsef Mezei, Azzurra Morreale, Jan Stoklasa, Pasi Luukka

**Note:**

Kaikki valmiit lopputyöt käyvät läpi tarkastuksen plagiarismin tarkastusohjelmalla. Similarity tests of all ready theses will be performed in order to check for plagiarism.

**Year:**

M.Sc. (Econ. & Bus. Adm.) 2

**Period:**

1-2, 3-4

**Teaching Language:**

Finnish and English

**Teacher(s) in Charge:**

Professor D.Sc. (Econ. and Bus. Adm.) Eero Pätäri, Professor D.Sc. (Econ. and Bus. Adm.) Mikael Collan, Associate Professor D.Sc. (Econ. and Bus. Adm.) Sheraz Ahmed, Associate Professor Pasi Luukka, Research Fellow Jan Stoklasa, Research Fellow Azzurra Morreale, Post-Doctoral Researcher Jozsef Mezei

**Aims:**

Upon completion of the course, students will be able to delimit and define the purpose and the topic of the research. They know the theory and research methods relevant to their main subject. He/she understands the importance of theoretical framework in own research and in solving empirical research problems. Students are able to justify and explain the main points of the research both in oral presentation and in written format. Students can assess, evaluate and analyze reports written by other students and defense his/her own choices relating to the research in the seminars. Students can collect and choose relevant literature based on critical evaluation. They demonstrate the ability to compare and combine information based on literature and empirical material.

**Contents:**

Student familiarizes him/herself with the structure of Master's thesis and the standards related to the thesis, and plans his/her own thesis work. During the course the student will: - participate in the introductory lecture - prepare and present the analysis of the research topic - prepare and present the research plan in seminar - draw up and present the intermediate version of the thesis (60-70%

completed, includes introduction, literature review, research design and preliminary findings) - act as a discussant (opponent) of another student's interim report - analyze a completed Master's thesis (free choice)

**Teaching Methods:**

Seminars, 1-4 periods. Two alternative groups, one starting in Fall and the other in Spring. - Prepare /Discuss idea of M.Sc. thesis with a potential supervisor (3h) - Introductory lecture (3 h) - Topic confirmation phase: each student goes through the topic confirmation with the supervisor and writes a short topic analysis, in which the background, the importance, and the used material are described and discussed. Without an approved topic the student cannot advance to the research plan phase. (3h) - Seminar I: Introduction to data-bases (4 h) - Seminar II: presentation of the research plan (5 h). - Seminar III: presentation of the intermediate (60-70% ready) version of the thesis and prepare/present discussion on another interim report (5 h). - Preparing for the topic and seminars and drawing up the first preliminary version of the manuscript (57 h). Total workload 80h.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Accepted / failed. In order to pass the course, the student is expected to participate actively in the seminars and proceed in his/her own research work according to the course schedule. Student submits seminar reports and copy of presentation for evaluation. Note: Similarity tests of all interim reports will be performed in order to check plagiarism.

**Course Materials:**

Lecture notes and other assigned reading.

**Prerequisites:**

Completed approximately 30 ECTS cr in Strategic Finance core studies.

**Places for exchange-students? (Yes, number/No):**

No

**Places for Open University Students?(Yes, number/No):**

No

**KaMsfSs: Specialisation Studies, 36 cp**

**Validity:** 01.08.2014 -

**Form of study:** Major studies

**Type:** Study module

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

No course descriptions.

*Obligatory Specialisation Studies*

**A210A0350: Real Options and Managerial Decision Making, 6 cp**

**Validity:** 01.08.2011 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Azzurra Morreale, Mikael Collan

**Year:**

M.Sc. (Econ. & Bus. Adm.) 2

**Period:**

3 (intensive week 9)

**Teaching Language:**

English

**Teacher(s) in Charge:**

Professor, D.Sc. (Econ. & Bus. Adm.) Mikael Collan

Post-doc researcher D.Eng. Azzurra Morreale

**Aims:**

The aim of the course is to give students know-how about how to use the real options approach as a part of decision making in companies and how to apply real options thinking in valuation and analysis in the presence of uncertainty. After the course the students:

- know the mathematical foundations of real options and the connections between the real options approach and financial theory
- know the research tradition of real options and are able to evaluate the limits of the approach
- understand and analyze the role of uncertainty and risk in decision making
- apply the real options approach in managerial decision situations, where suitable
- know the main model types used in real option valuation

**Contents:**

Core content: real options vs. financial options, modeling the real options and the limits of modeling, the usability of real options in strategic decision making

Additional content :the use of mathematical tools applied in the real options context

Special content: how to use the real options approach in managerial decision making situations exemplified by means of different real cases, extra curricular project of constructing a simple real option valuation tool with excel or with matlab

**Teaching Methods:**

Lectures and exercises 18 h, independent reading assignments (articles) and preparation for lectures 46h. Written exam and preparation for the exam 95 h. Total workload for the student 160 h. Extra curricular project.

**Suitability for doctoral studies (Yes/Leave empty):**

Yes

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade 0-5, evaluation 0-100 points, written exam 100%, possibility to upgrade the grade by one full point by submitting an extra curricular project by the set deadline.

**Course Materials:**

Collan, M., 2012, The Pay-Off Method: Re-Inventing Investment Analysis – With numerical application examples from different industries, CreateSpace, Charleston, SC, USA (ISBN 978-14-782-3842-3) Lecture slides, Assigned reading, collection of articles. Material will be available in Moodle (except for the course book)

**Prerequisites:**

For 2nd year master´s program students only

**Limitation for students? (Yes, number, priorities/Leave empty):**

Yes. 100, priority for MSF and MBAN students.

**Places for exchange-students? (Yes, number/No):**

Yes, 20.

**Further information:**

For those who take the course as a doctoral course the extra-curricular task of building a valuation tool is obligatory. In addition they have to do a separate examination of the book:

Amram, M. And Kulatilaka, N., 1999, Real Options: Managing Strategic Investment in an Uncertain World, Harvard Business School Press, Boston, MA, USA

**A220A9000: Master's Thesis, Strategic Finance, 30 cp**

**Validity:** 01.08.2011 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Teachers:** Eero Pätäri

**Year:**

M.Sc. (Econ. & Bus. Adm.) 2

**Period:**

1-2, 3-4

**Aims:**

Upon completion of the course, students should be able to carry out a research project independently and to report the research in written format according to scientific practices.

**Contents:**

The student applies the knowledge and skills acquired in the Master's Thesis Seminar course in drawing up the Master's thesis. The student will outline the research process and prepare a schedule.

Topic of the master's thesis has to be confirmed as soon as the topic has been decided with the supervisor. Use form 1A in UNI-portal.

**Teaching Methods:**

Master's thesis: carrying out the research and reporting it in written format (800 h). Moodle is used in this course.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Thesis: improbatur-laudatur All thesis submitted for evaluation will undergo an automated similarity check for plagiarism.

**Course Materials:**

Master's thesis instructions, lecture notes and other assigned reading during the Master's Thesis Seminar course.

**Prerequisites:**

Participation in the Master's Thesis Seminar and approximately 30 ECTS cr. MSF studies.

**Places for exchange-students? (Yes, number/No):**

No

**Notes:**

Students wanting to start working on their master's thesis should contact one of the teachers irrespective of the timetable of the Master's Thesis seminars to discuss their topic and to get guidance. The seminars are obligatory, but the discussion must be made as the first step of starting the process. This way students will also be appointed to a supervisor who best matches the thesis topic. This course has places for open university students. More information on the web site for open university instruction.

## **KaSOMAnFi: Analytics for Finance, 25 - 35 cp**

**Validity:** 01.08.2017 -

**Form of study:**

**Type:** Study module

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

No course descriptions.

*Obligatory studies*

### **A210A0601: Information Systems in Corporate Management and Decision-making, 6 cp**

**Validity:** 01.08.2014 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Mikael Collan

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1

**Period:**

2

**Teaching Language:**

English

**Teacher(s) in Charge:**

professor, D.Sc. (Econ. & Bus. Adm.) Mikael Collan

**Aims:**

The aim of the course is to give extensive general knowledge about corporate information systems and how they are used in corporate decision-making, business control, and as a driver of business development. After the course the students: have an understanding of the corporate information systems stack and the most common types of corporate information systems and where they are used; are able to view a business as a system and its parts as parts of a system; know how information systems can collect, summarize, and analyze corporate information; understand what the practice of fact based management is based on and how it is connected to information systems; know the concept of intelligent systems, know selected methods and tools, understand the types of results that they can provide, and the importance of such results for, for example, making the business more effective through optimization; can identify situations where information systems can be used to develop business practices

**Contents:**

Core content: corporate information stack, business intelligence

Additional content : controlling in a modern corporation based on IS, intelligent systems in business process development, concepts of optimization, neural networks, simulation, and fuzzy logic

Special content: importance of visualizing knowledge

**Teaching Methods:**

Lectures 20 h, independent reading assignments (articles) and preparation for lectures 55h. Written exam and preparation for the exam 85 h. Total workload for the student 160 h. Possibly an excursion.

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

Ei

**Examination in Exam (Yes/No):**

Ei

**Assessment:**

Grade 0-5, evaluation 0-100 points, written exam 100%.

**Course Materials:**

Lecture slides Assigned reading, collection of articles.

**Prerequisites:**

Only for the students accepted for the Master's Degree Programmes.

**Limitation for students? (Yes, number, priorities/Leave empty):**

Yes. 200, priority for MSF and MBAN students.

**Places for exchange-students? (Yes, number/No):**

Yes, 30

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.

**Related to:**

to sustainability

**A220A0052: Investment and Business Analysis with Excel, 3 cp**

**Validity:** 01.08.2015 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Azzurra Morreale

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1

**Period:**

4

**Teaching Language:**

English

**Teacher(s) in Charge:**

Azzurra Morreale

**Aims:**

The aim of the course is to give the students a general understanding of how spreadsheet software can be used in diverse analyses connected to corporate finance and practical skills to use spreadsheet software to independently create and use analysis tools After the course the students: - Can plan and create simple analysis tools with spreadsheet software and perform analyses related to corporate finance - Know selected in-built tools of spreadsheet software, e.g., for optimization and for statistical analysis and are able to use them - Are able to use classification and ordering capabilities of spreadsheet software to find relevant information from data.

**Contents:**

Spreadsheet software functionality, planning and constructing spreadsheet tools for analyses relevant to corporate finance. Using selected built-in optimization and statistical tools. Importing data into the spreadsheet from other programs, using reporting graphics.

**Teaching Methods:**

Lectures and exercises 20 h, reading materials and preparation for the test 25 h, course work 35 h. Total workload for the student 80 h. Moodle is used in this course.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

Yes

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade pass-fail, evaluation 0-100 points, exercises 100%

**Course Materials:**

Lecture materials, assigned reading Beginning Excel What-If Data Analysis Tools: Getting Started with Goal Seek, Data Tables, Scenarios, and Solver, Paul Cornell, 2006, Apress – available as an eBook in the library database.

**Limitation for students? (Yes, number, priorities/Leave empty):**

Yes, max 100 students

**Number of exercise groups where enrollment is in WebOodi (Number/Leave empty):**

2

**Places for exchange-students? (Yes, number/No):**

No

**A220A0752: Analytics for Business, 6 cp**

**Validity:** 01.01.2017 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Azzurra Morreale

**Year:**

M.Sc. (Econ. & Bus. Adm.) 1-2

**Period:**

4

**Teaching Language:**

English

**Teacher(s) in Charge:**

Post- doctoral researcher, Azzurra Morreale

**Aims:**

This course enables to learn a significant understanding of data science: the fundamental concepts and principles that underlie techniques for extracting useful knowledge from data. These concepts underlie the analysis of data-centered business problems, the creation and evaluation of data science solutions, and the evaluation of general data science strategies, and proposals. Through several practical examples, at the end of the course the student will acquire a broad range of techniques and practical skills to independently plan and create analysis tools able to finding anomalies, patterns and correlations within large data sets to predict outcomes. Students will be also able to put some models and analysis methods into use with MATLAB and EXCEL.

**Contents:**

Core content: Data understanding and data preparation; supervised learning (decision-trees, linear regressions, logistic regression, super vector machine); unsupervised learning (clustering methods)

Additional content: neural networks (self-organizing map)

Special content: Performance measure and overfitting: (Roc curve, area under Roc (Auc), confusion matrix, cross-validation)

**Teaching Methods:**

Lectures and exercises 35 h, reading materials and preparation for the exam (75 h). Course work (50 h). Total workload for the student 160 h.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

Yes

**Examination in Exam (Yes/No):**

No

**Assessment:**

During the course there will be several single assignments (50%), where the illustrated methods are applied to new data and a group assignment (50%), where in a seminal paper, at the end of the course, the group will work on a real case study.

**Course Materials:**

Lecture materials, Assigned reading, Course book

Data Science for Business : What you need to know about data mining and data-analytic thinking, by Foster Provost, Tom Fawcett, 2013- available as an eBook in the library database

Moro S., Cortez. P. and Rita P. (2014). A Data-Driven Approach to Predict the Success of Bank Telemarketing. Decision Support System, 22-31.

Collan M., Eklund T., Back. (2007). Using the Self-Organizing Map to Visualize and Explore Socio-Economic Development. EBS Review.

Huysmans J, Baesens B, Vanthienen J, van Gestel T (2006). Failure prediction with self organizing maps. Exp Syst Appl 30:479-487

**Prerequisites:**

Principles of technical computing course (BM20A5001) or the same in Finnish. is required. Only for master degree students.

**Places for exchange-students? (Yes, number/No):**

Yes

**Places for Open University Students?(Yes, number/No):**

No

**Validity:** 01.08.2014 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Engineering Science

**Grading:** Study modules 0-5,P/F

**Teachers:** Matylda Jablonska-Sabuka

**Year:**

B.Sc. (Tech.) 2. M.Sc. (Tech.) 1

**Period:**

1

**Teaching Language:**

English

**Teacher(s) in Charge:**

D.Sc. (Tech.) Matylda Jablonska-Sabuka

**Aims:**

Students get a good understanding of Matlab syntax and programming, gain fluency in principles of technical computing and are able to apply the skills to basic mathematical and engineering problems (the skills are applicable in big part to Octave and R programming, too).

**Contents:**

Working with various data structures (multidimensional arrays, cell arrays, etc.) and variable types (numeric, logical, textual, etc.), Matlab symbolic functionality, conditional statements (if-else, switch-case), loops (for and while), using built-in functions, handling external data, 2-D and 3-D plotting, writing user-defined functions, optimization of code speed, style and efficiency.

**Teaching Methods:**

Lectures 12 h, computer class exercises 24 h, independent study 30 h, preparation for exam 34 h, 1st period. Total 100 h. EXAM-tentti.

**Examination in Examination schedule (Yes/No):**

No

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

Yes

**Assessment:**

0-5, examination 100 %.

**Course Materials:**

Lecture material available in Moodle, based partly on textbook: Gilat, A.: An Introduction to Matlab with Applications.

**Prerequisites:**

Basic University Calculus required. Recommended first year university calculus necessarily including matrix calculus.

**Places for exchange-students? (Yes, number/No):**

Yes, 1-10

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.

**Related to:**

to sustainability

*Minor electives***A220A0550: Advanced Decision-making, 6 cp**

**Validity:** 01.08.2014 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Jan Stoklasa

**Year:**

M.Sc. (Econ. & Bus. Adm.) 2

**Period:**

3

**Teaching Language:**

English

**Teacher(s) in Charge:**

D.Sc. (Tech.) Jan Stoklasa

**Aims:**

The students learn principles of some modern methods for multiple criteria decision-making, decision analysis, and about systems for supporting decision-making. Students learn about the history of decision-support and operational research and understand that there is a constant evolution in decision support methods. Students are able to understand the benefits of modern decision-support methods in real world business situations. Students can put some models and analysis methods into use with MATLAB or Excel, where applicable.

**Contents:**

Core content: This course covers the main topics of multiple criteria decision making under certainty, uncertainty and risk. The topics discussed during the course therefore include: principles of decision making under certainty, uncertainty, risk and ignorance, multiple criteria decision-making (MCDM) and evaluation methods (TOPSIS, AHP), the use evaluations of absolute and relative type, efficiency assessment models (DEA), game theory (non-cooperative games of two players, cooperative games of two players with/without transferable gains, games against nature), validation of decision support systems and models and sensitivity analysis. MATLAB and Excel are used to build the models and solve assignments, to showcase the practical application of the presented methods. Additional content: The history of operational research is summarized. Additionally, fuzzy logic in decision-making is also covered, along with topics such as decision-support systems (DSS), expert systems and optimization. Special content: The course also introduces students to the basics of multiple expert decision-making and reaching consensus, Delphi method.

**Teaching Methods:**

Lectures and exercises approximately 24 h, reading materials and preparation for the lectures (60 h) & the exam (76 h). Course work, which will reduce the number of hours needed for lecture & test preparation. Total workload for the student 160 h.

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Grade 0-5, based on a written exam. Bonus points can be awarded for homework assignments (up to 30% of the exam points).

**Course Materials:**

Lecture materials, Assigned reading and assigned course books MATLAB / Octavia materials available on the mathworks www-site Mengov, G.: Decision Science: A Human-Oriented Perspective, Springer, 2015. Srinivasan, R.: Strategic Business Decisions - A Quantitative Approach, Springer, 2014. San Cristóbal, J. R.: Multi Criteria Analysis in the Renewable Energy Industry, Springer, 2012.

**Prerequisites:**

Required: BM20A4301 Johdatus tekniseen laskentaan or BM20A5001 Principles of technical computing  
Suggested: Information Systems in Corporate Management and Decision-Making

**Places for exchange-students? (Yes, number/No):**

No

**Places for Open University Students?(Yes, number/No):**

No

**BM20A6500: Simulation and System Dynamics, 6 cp****Validity:** 01.08.2017 -**Form of study:** Basic studies**Type:** Course**Unit:** LUT School of Engineering Science**Grading:** Study modules 0-5,P/F**Teachers:** Virpi Junttila, Azzurra Morreale**Note:**

Suitable also for doctoral studies.  
Replaces the course BM20A2000 Simulation 4 ECTS cr.

**Year:**

M.Sc. (Tech.) 1

**Period:**

2-3

**Teaching Language:**

English

**Teacher(s) in Charge:**

Post-Doctoral Researcher, D.Sc. (Tech.) Virpi Junttila  
Post-Doctoral Researcher, Ph.D. Azzurra Morreale

**Aims:**

The course gives an introduction to the concepts of discrete and continuous simulation models and methods together with numerical examples. After the course, the student is able to create and use different simulation models to solve practical problems. Among the discrete-event based models, the student is able to model basic queuing, server, scheduling and storage size problems. Also, the student is able to create basic operations and model dynamic systems with Simulink and use Simulink to solve different simulation problems.

**Contents:**

Basic concepts of discrete and continuous systems. Model-based design, basic modeling work-flow, basic simulation work-flow, running the simulations and interpreting the results.

Random numbers, discrete event generation by random numbers. Statistical and empirical distributions for event generation. Building numerical simulation examples with Matlab and Simulink. Modeling dynamics systems and simulation models for dynamic systems with Simulink.

Application examples: queuing systems, storage size optimization, profitability analysis, supply chain management, investment analysis

**Teaching Methods:**

Lectures 21 h, exercises 14 h, homework 21 h, 2nd period. Lectures 21 h, exercises 14 h, homework 21 h, 3rd period. Practical assignment 22 h, preparation for examination and the examination 22 h, 2nd-3rd period. Total 156 h.

**Suitability for doctoral studies (Yes/Leave empty):**

Yes

**Examination in Examination schedule (Yes/No):**

Yes

**Assessment:**

0-5, examination 80 %, homework and practical assignment 20 %.

**Prerequisites:**

Recommended BM20A1401 Tilastomatematiikka I.

**Places for exchange-students? (Yes, number/No):**

No

**Places for Open University Students?(Yes, number/No):**

This course has 1-15 places for open university students. More information on the web site for open university instructions.

**CS38A0020: Optimization in business and industry, 6 cp**

**Validity:** 01.08.2017 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Pasi Luukka, Sirkku Parviainen

**Year:**

M.Sc. 1.

**Period:**

4

**Teaching Language:**

English

**Teacher(s) in Charge:**

Pasi Luukka, D.Sc. (Tech.), Associate Professor

Sirkku Parviainen, Lic.Phil., Lecturer

**Aims:**

In the end of the course student is expected to be able to

- formulate mathematical models of various optimization problems
- understand the principles of different optimization algorithms for linear, mixed-integer linear, and nonlinear optimization
- use optimization software

**Contents:**

Formulation of optimization models. Linear programming and mixed-integer linear programming, nonlinear optimization algorithms.

Solving optimization problems using Matlab Optimization Toolbox. Business and industry oriented practical examples, i.e. factory, warehouse, sales allocation models etc.

**Teaching Methods:**

Lectures 28 h, exercises 28 h, 4th period. Independent study 74 h, practical assignment 30 h. Written examination. Total work load 160 h.

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

0-5, examination 100 %

**Course Materials:**

Eppen, G.D., Gould, F.J., Schmidt, C.P.: Introductory management science, Prentice-Hall, 1993

Nocedal, J., Wright, S.J.: Numerical optimization, Springer, 2006

Taha, H.A.: Operations Research an introduction, 8th edition, Prentice-Hall, 2007

**Prerequisites:**

Experience in programming or using mathematical software required.

BM20A4301 Johdatus tekniseen laskentaan or BM20A5001 Principles of Technical Computing

**Places for exchange-students? (Yes, number/No):**

Yes, 20

**Places for Open University Students?(Yes, number/No):**

Yes, 10

**CS30A1372: Creative Design and Problem Solving, 6 cp**

**Validity:** 01.08.2016 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Andrzej Kraslawski

**Year:**

M.Sc. (Tech.) 1

**Period:**

1-2

**Teaching Language:**

English

**Teacher(s) in Charge:**

Professor, Ph.D. Andrzej Kraslawski

**Aims:**

Learning outcomes: After fulfilling all requirements of the course, the students will be able to: 1.

Understand the principles of creative problem solving 2. Know the basic methods of creative design 3.

Work in team during the design process 4. Apply methods of creative design to products, processes, services and business methods

**Contents:**

The major subjects of the course are: Major Steps in Problem Solving Types of Problems Types of Design Concept of Creativity Survey of Intuitive and Structured Methods of Creativity Enhancement Types of Brainstorming Check lists Morphological analysis Syntectics Case-based Reasoning Graphical Methods Evaluation of Ideas

**Teaching Methods:**

The course is organised as a combination of regular lectures and interactive problem-solving sessions and project works. The in-class problem-solving sessions will be based on the team work realised by the groups of 3-5 students. The 3-4 project works will be realised by the groups of 3-4 students during the out-of-class activities and it will be finished with the preparation of the project report. In-class teaching and problem-solving sessions 42 h, project works 88 h. Total workload 130 h.

Lectures, in class activity, period 1.

Project work, out-of - class activity, period 2.

Project work 88 hours

**Suitability for doctoral studies (Yes/Leave empty):**

Yes

**Doctoral School course where enrollment is in WebOodi (Yes/Leave empty):**

Yes

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

Final grade 0-5. Evaluation: Generated solutions of the in class problems 40 %, project reports 30 %, written exam 30%. Obligatory presence during 90% of in-class activities.

**Course Materials:**

Course slides.

Tony Proctor

Creative problem solving for managers

Routledge; 3rd edition, 2009

H. Scott Fogler and Steven E. LeBlanc

Strategies for Creative Problem Solving

Prentice Hall, 3rd edition, 2013

David Silverstein, Philip Samuel, Neil DeCarlo

The Innovator's Toolkit: 50+ Techniques for Predictable and Sustainable Organic Growth

Wiley, 2009

Alexander Osterwalder and Yves Pigneur

Business Model Generation

Osterwalder and Pigneur, 2010

**Prerequisites:**

Basic courses of management. Basic knowledge of engineering disciplines (e.g. process or mechanical engineering).

**Limitation for students? (Yes, number, priorities/Leave empty):**

Yes, 90

**Places for exchange-students? (Yes, number/No):**

Yes, 35

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.

**CS30A1391: Systems Engineering, 6 cp**

**Validity:** 01.08.2016 -

**Form of study:** Basic studies

**Type:** Course

**Unit:** LUT School of Business and Management

**Grading:** Study modules 0-5,P/F

**Teachers:** Andrzej Kraslawski

**Year:**

M.Sc. (Tech) 2

**Period:**

3-4

**Teaching Language:**

English

**Teacher(s) in Charge:**

Professor, Ph.D. Andrzej Kraslawski

**Aims:**

After fulfilling all of the requirements of the course, the students will be able to: 1. Understand the basic concepts of systems engineering 2. Apply the basic methods of systems analysis 3. Work in a team during systems design.

**Contents:**

The key topics of the course are: the concept of system, developing system requirements, the index of performance, system development and integration, system modelling, multi-criteria decision-making, ranking the alternatives.

**Teaching Methods:**

The course is organised as a combination of regular lectures and interactive problem-solving sessions and project work. The classroom problem-solving sessions will be based on team work in groups of 3-5 students. The 2-3 projects will be carried out in groups of 3-4 students independently and will result in the preparation of a project report. Classroom teaching and problem-solving sessions 30 hours. Project work 100 hours. Period 3. in-class activities (lectures, problem solving), period 4. out-of-class activities (project work). Total workload 130 hours.

Lectures, in-class 30 h, period 3. Project work, out-of class, 100 h, period 4.

**Suitability for doctoral studies (Yes/Leave empty):**

Yes

**Doctoral School course where enrollment is in WebOodi (Yes/Leave empty):**

Yes

**Examination in Examination schedule (Yes/No):**

Yes

**Examination in Moodle (Yes/No):**

No

**Examination in Exam (Yes/No):**

No

**Assessment:**

0-5. Evaluation: solutions generated in classroom sessions 30%, project reports 40%, written exam 30%. Obligatory presence during 80% of in-class activities.

**Course Materials:**

Course slides.

Blanchard, B. S., Fabrycky, W. J.,  
Systems Engineering and Analysis, Pearson, 2014

Liu Dahai  
Systems Engineering, CRC Press, 2016

Alexander I., Beus-Dukic L.  
Discovering Requirements, Wiley, 2009

Gibson J., Scherer W., Gibson W.  
How to Do Systems Analysis, Wiley, 2007

Martin J.  
Systems Engineering Guidebook, CRC, 1996

**Prerequisites:**

Basic courses on management.

**Limitation for students? (Yes, number, priorities/Leave empty):**

Yes, 60

**Places for exchange-students? (Yes, number/No):**

Yes, 30

**Places for Open University Students?(Yes, number/No):**

This course has 1-5 places for open university students. More information on the web site for open university instructions.